

## Message Text

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17

ACTION SS-25

INFO OCT-01 ISO-00 /026 W

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P 050556Z JUN 75

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC PRIORITY 433

C O N F I D E N T I A L ISLAMABAD 5084

EXDIS

FOR ATHERTON FROM BYROADE

E.O. 11652: GDS

TAGS: MASS, PK

SUBJ: MILITARY SUPPLY

1. AS DEPARTMENT CONSIDERS REQUESTS FOR P AND A DATA WHICH WE HAVE OUTSTANDING, I WOULD LIKE TO URGE ONCE AGAIN THAT THESE REQUESTS FOR DATA NOT BE DELAYED FOR HIGH LEVEL REVIEW. IN MAKING THIS RECOMMENDATION I AM NOT AS MUCH CONCERNED WITH UNNECESSARY DELAY AS I AM THAT A FALSE PICTURE, CONJURING UP DANGERS THAT MOST PROBABLY WILL NOT MATERIALIZE, BE GIVEN POLICY MAKERS. SALES MOST CERTAINLY SHOULD BE MONITORED AND THE PRESIDENT'S POLICY GUIDANCE SPELLS OUT PROCEDURES THEREFOR. BUT TO SUBJECT REQUESTS FOR P AND A DATA TO THE SAME HIGH LEVEL SCRUTINY SUGGESTS, NHST MISLEADINGLY, THAT THEY CONSTITUTE PARTS OF A COMPREHENSIVE GOP PURCHASE PROGRAM. IT ALSO SMACKS OF THE DISCRIMINATORY TREATMENT WHICH THE REVISION OF OUR POLICY IN FEBRUARY WAS DESIGNED TO BRING TO AN END.

2. I HAVE ALREADY MENTIONED IN ISLAMABAD 4120 THAT FROM PAST EXPERIENCE PAKISTAN EVENTUALLY PLACES ORDERS FOR ABOUT ONE OUT OF SIX ITEMS ON SO WHICH P AND A DATA WAS REQUESTED. THEY SIMPLY CANNOT AFFORD ALL THE ITEMS, AND IN QUANTITIES SPECIFIED, FOR WHICH THEY HAVE ASKED FOR DATA. THE HARD DECISIONS ON WHAT TO TRY TO BUY WILL HAVE TO BE MADE BY BHUTTO AND THE MATTER HAS NOT BEEN TAKEN  
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TO HIM, AND WON'T UNTIL THE STAFF HAS THE DATA REQUESTED.

IT SEEMS TO ME THAT THIS IS A VERY PERSUASIVE ARGUMENT FOR  
KEEPING THE REQUEST FOR P AND A DATA ON OUR END, AS AT PRESENT  
ON THIS END, ON THE STAFF LEVEL.

3. IN SHORT, LET US TAKE P AND A REQUESTS FOR WHAT THEY  
ARE - AND WHAT I KNOW THE PAKS CONSIDER THEM TO BE - VERY  
PRELIMINARY EFFORTS ON THE PART OF THE PAK MILITARY TO SPURE  
OUT WHAT THEY CAN AFFORD AND WHERE THEY MIGHT MOST CHEAPLY  
MEET WHATEVER THEY DETERMINE THEIR REQUIREMENTS TO BE.  
LET'S NOT MAKE THESE REQUESTS FOR DATA THE OCCASION FOR  
PREMATURE AND UNREAL CONFRONTATION EITHER IN WASHINGTON  
OR HERE. I'M AFRAID THAT APPROACH COULD LEAD THE  
PAKS TO THE CONCLUSION THAT WE NEVER REALLY DID HAVE IN  
MIND ANY SUBSTANTIAL HELP ON THEIR DEFENSE NEEDS.  
BYROAD

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, MILITARY EQUIPMENT, MILITARY SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 JUN 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** buchant0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ISLAMA05084  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750196-0607  
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**Office:** ACTION SS  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** EXDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** EXDIS  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 AUG 2003 by ellisoob>; APPROVED <04 DEC 2003 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MILITARY SUPPLY  
**TAGS:** MASS, PK, US  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006